





# DISCLAIMER

This presentation contains forward-looking statements. The use of the words "aim(s)", "expect(s)", "feel(s)", "will", "may", "believe(s)", "anticipate(s)" and similar expressions in this presentation are intended to identify those statements as forward-looking. Forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those projected. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. Other than as required by applicable securities laws, Publicis Groupe undertakes no obligation to publish revised forward-looking statements to reflect events or circumstances after the date of this presentation or to reflect the occurrence of unanticipated events. Publicis Groupe urges you to review and consider carefully the various disclosures it has made concerning the factors that may affect its business, including the disclosures made under the caption "Risk Factors" in the 2013 Registration Document filed with the French financial markets authority (AMF).



- Sequential improvement in Q1 2014 vs. Q4 2013
  - Group: +3.3% in Q1 2014 vs. +0.7% in Q4 2013
  - Europe\*: +2.1% in Q1 2014 vs. +0.1% in Q4 2013
  - China: +0.2% in Q1 2014 vs. -10.8% in Q4 2013
- Digital continues to post double-digit growth: +10.4%
- Healthcare returns to solid double digit growth
- Margin: Continuous Improvement in Q1 2014

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# REVENUE Q1 2014

# Revenue (EUR million)



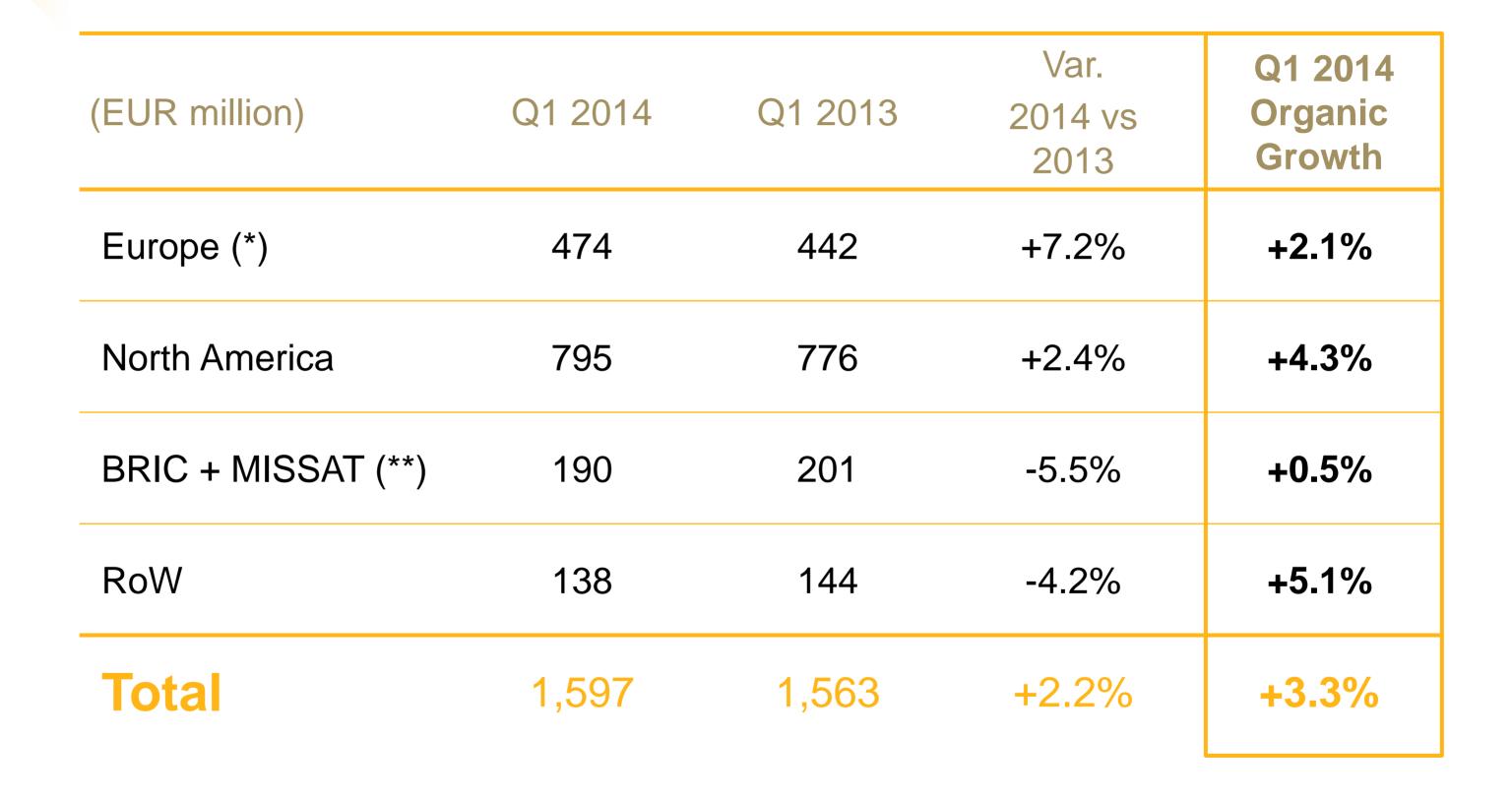
**2014** 1,597

**2013** 1,563

Organic Growth +3.3%

- Revenue increase vs. 2013 : +2.2%
- Forex Impact: -4.2%
- At constant exchange rate: +6.8%

# REVENUE Q1 2014 BY GEOGRAPHY



<sup>\*</sup> Europe excluding Russia and Turkey

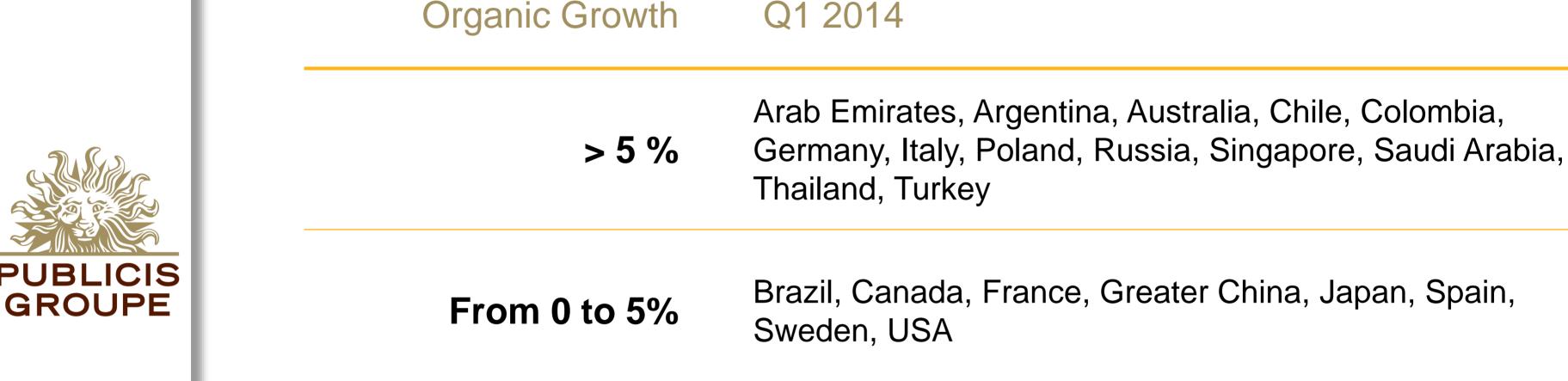
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<sup>\*\*</sup> MISSAT includes Mexico, Indonesia, Singapore, South Africa, Turkey – Bric-Missat Organic Growth in Q4 2013: -5,9%

# **GROWTH BY COUNTRY**

< 0%



Venezuela

Greece, India, Israel, Mexico, Norway, South Africa, UK,





# PLIBLICIS

# Focus on Europe

• France: Positive in Q1 2014, after 2 years of slowdown

Germany: Healthy Growth

Spain/Italy: Positive signs

UK: Lower incentives in the FMCG sector
 Phasing issue in Media buying
 Growth expected in Q2 2014



# REVENUE IN USD



(USD million) Q1 2014

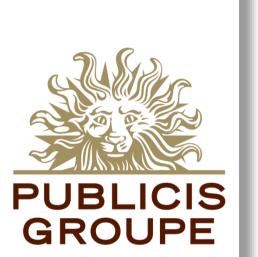
Q1 2013

2,187

2,063

+6.0%

# DIGITAL



Q1 2014

Q1 2013

% of Group revenue

40.9%

36.9%

**EUR** million

€ 653 M

€ 576 M



Organic Growth +10.4%

# **FAST GROWING MARKETS**



Q1 2014

Q1 2013

% of Group revenue

22.2%

23.6%

**EUR** million

€ 354 M

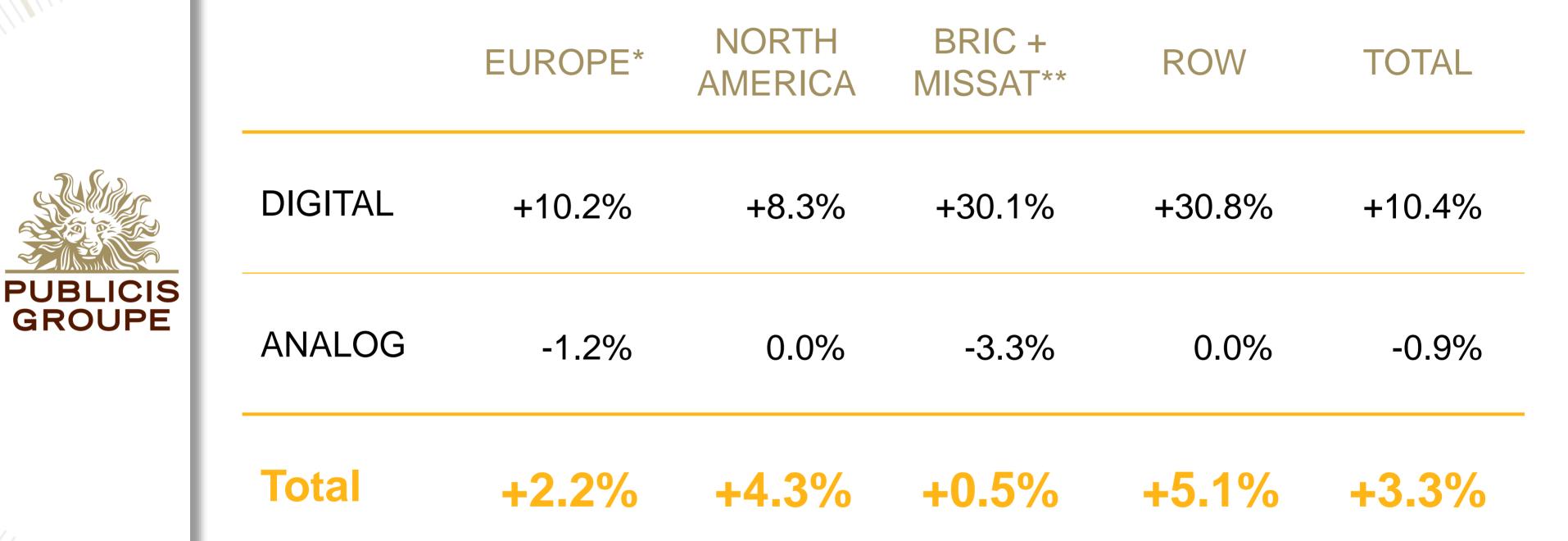
€ 369 M



Organic Growth +2.8%

Forex : -40 M€ ; -11.3%

# ORGANIC GROWTH BY REGION AND ACTIVITY

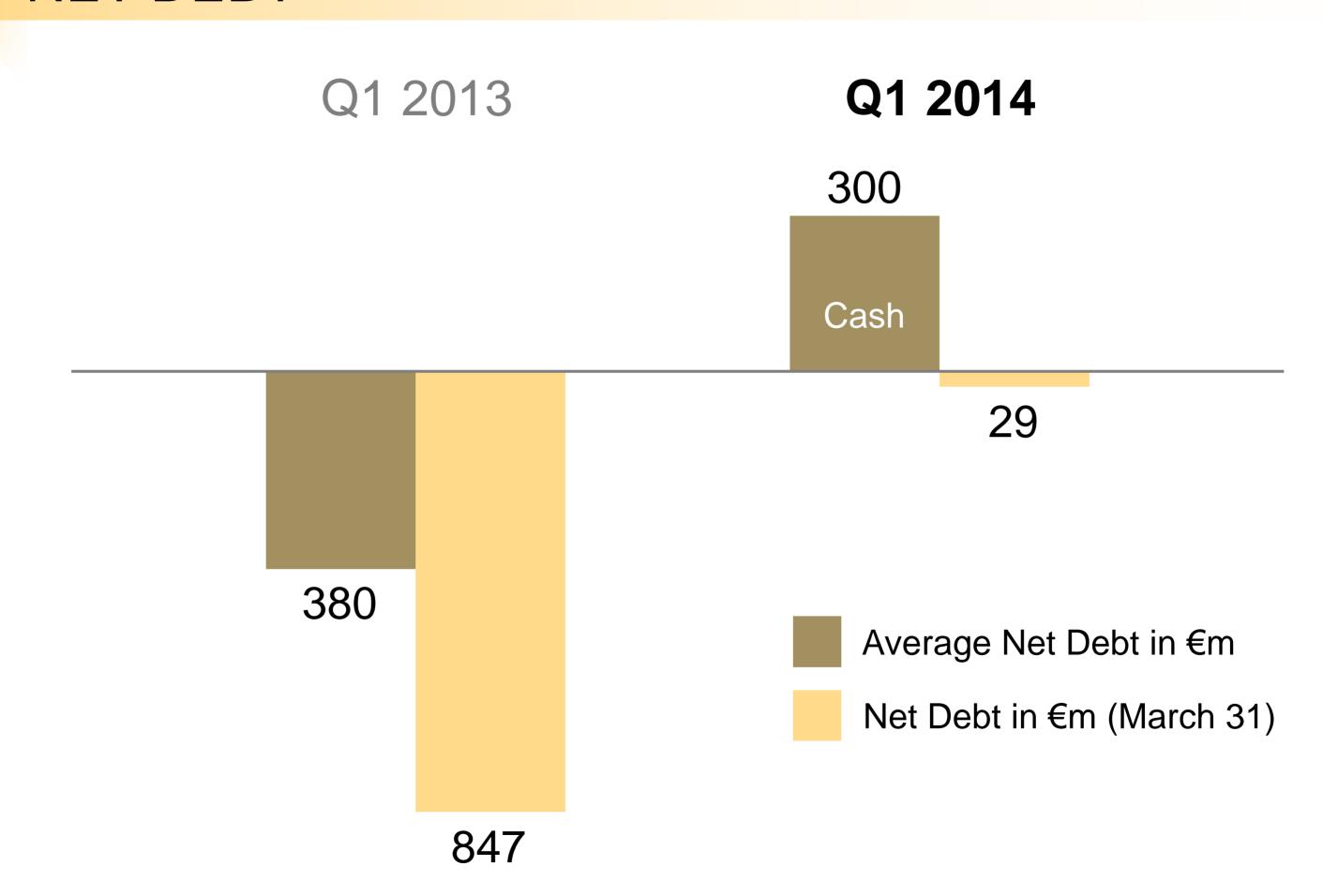


<sup>\*</sup> Europe excluding Russia and Turkey

<sup>\*\*</sup> MISSAT includes Mexico, Indonesia, Singapore, South Africa, Turkey

# PUBLICIS GROUPE

# NET DEBT



# GROSS DEBT AT 31 MARCH 2014

# Split by MATURITY

(EUR million)	Total	Apr 2014 - Mar 2015	Apr 2015 - Mar 2016	Apr 2016 - Mar 2017	Apr 2017 - Mar 2018	Apr 2018 onwards
Eurobond 2015	260	260				
Oranes	41	41				
Earn out / Buy out	354	213	82	38	18	3
Other debt*	135	34	23			78
Total gross debt	790	548	105	38	18	81



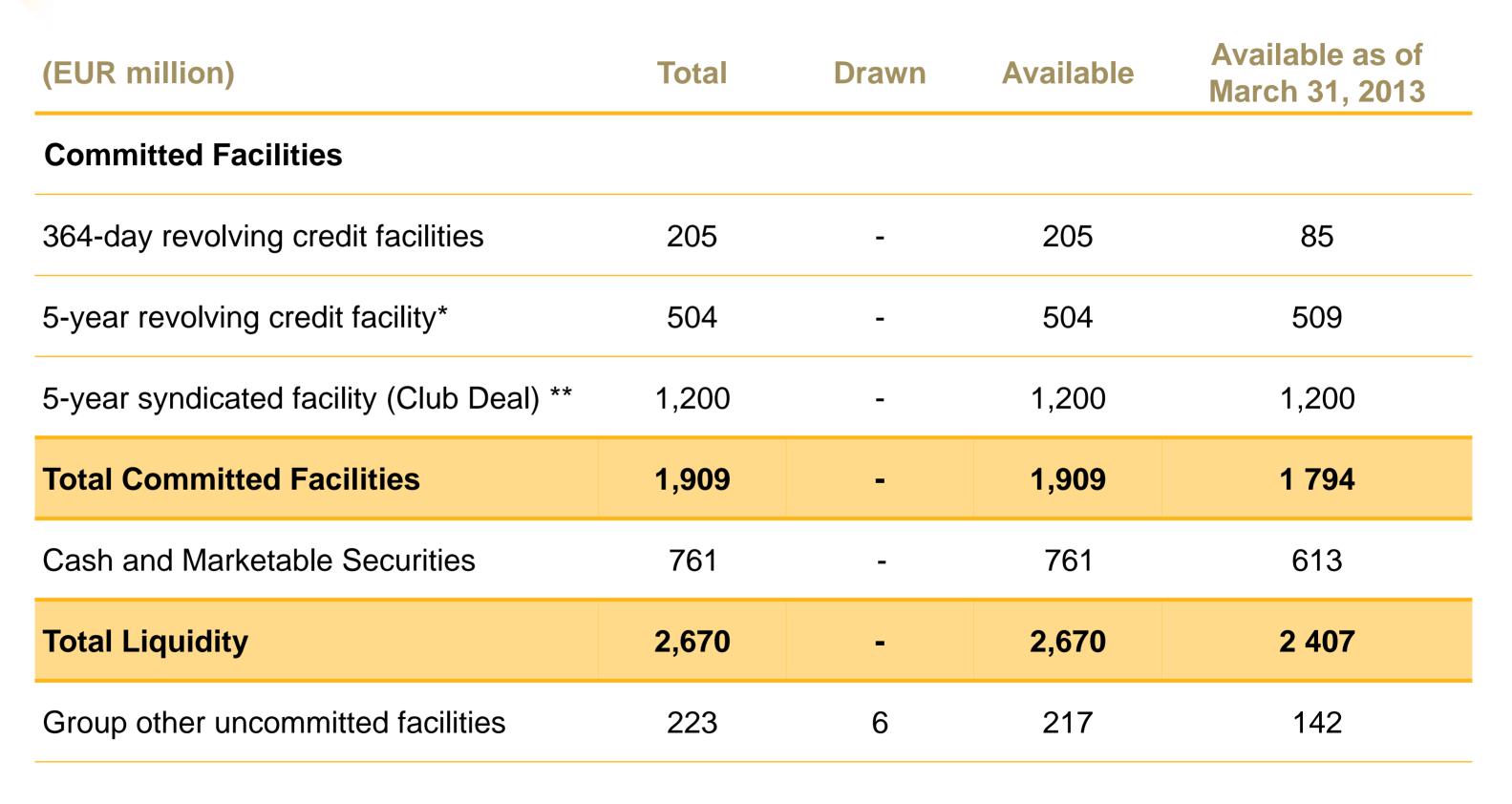
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# No Covenants Robust Balance Sheet

<sup>\*</sup> Including fair value of associated derivatives

# LIQUIDITY AT 31 MARCH 2014



<sup>\* 400</sup>m€ maturing 2018, 54m€ maturing 2017, 50m€ maturing 2014

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<sup>\*\*</sup> *Maturing* 2016





# PUBLICIS GROUPE

# MERGER UPDATE

## Anti-trust

- Clearance obtained in the US, Europe and 12 countries around the world
- Anti-trust clearance still under review in China

# Other key regulatory authorizations to be obtained before closing

- French tax agreement
- S4 to be filed (SEC)
- European Prospectus to be submitted to the AFM

# Planning and preparing the integration

• More than 70 work streams (Cross-selling, Digital, Shared Services, Talent...)



# ZENITHOPTIMEDIA FORECASTS



Worldwide (Media)		+5.5%	
United States		+4.9%	
Japan		+1.9%	
Eurozone including		+0.7%	
	Germany	+1.5%	
	France	+0.3%	
	Italy	-3.7%	
	Spain	+2.0%	
United Kingdom		+5.8%	
China		+11.6%	
Brazil		+9.2%	
	Ad Agencies Revenue Growth Estimate	≈ 3.5%	

<sup>\*</sup> ZenithOptimedia Major Media Ad Forecasts for 2014 current prices (%)

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# ACCELERATE INTERNAL 2018 PLAN AS STAND ALONE









# **ORGANIC GROWTH OBJECTIVES 2014**

- FY 2014 Organic Growth ≥ 4%
  - Q2 unfavorable comps
  - H2 > H1
  - Mid single digit growth in China
  - Strong growth in digital

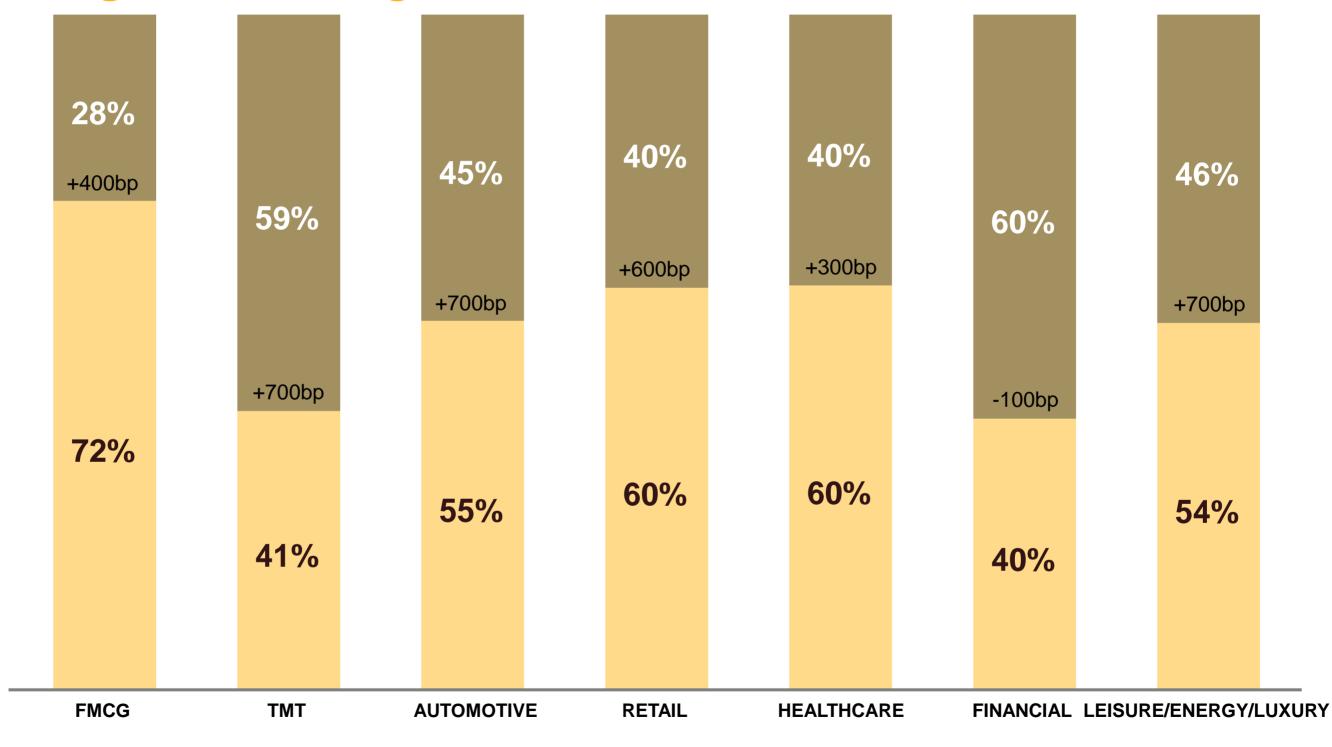




# PUBLICIS GROUPE

# SPLIT OF REVENUE BY SECTOR

# Digital vs. Analog



Digital

# **REVENUE & ORGANIC GROWTH**

# Calculation – Q1 2014

(EUR million)	Q1	Currency in	Currency impact (EUR million)	
2013 Revenue	1,563	(EUR million)	Q1	
Currency impact	(67)	GBP	4	
2013 Revenue at 2014 exchange rate (a)	1,496	USD	(27)	
		Other	(44)	
2014 Revenue before impact of acquisitions (1) (b)	1,545	Other	(44)	
Revenue from acquisitions (1)	52	Total	(67)	
2014 Revenue	1,597			
Organic growth (b/a)	+3.3%			

<sup>(1)</sup> Acquisitions (Webformance Saint Brieuc, Indigo, Flip, King Harvests, UBS, Pixelpark, Longtuo, BBR, BBH, Neogama, CNC, Webformance Bordeaux, AR Media, Arachnid, Resultrix, Webformance Spain, Diplomatic Cover, Grita, Istrat, Outside Line, Bromley, Monterosa, Rokkan, LBi, Blue Parrot, Market Gate, Taterka, Convonix, Netalk, Neev, BosZ, Espalhe, Engauge, Poke, TPM, ZO Romania, Jana, Interactive Solutions, ETO, Heartbeat, Verilogue, Synergize, Walker Media, Beehive, Prima, ZO South Africa, Lighthouse, Polarix, Owen Kessel, Qorvis, M&K India, Hawkeye) nettes de cessions

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<sup>2014: 1</sup> EUR = 1.370 USD 2013: 1 EUR = 1.320 USD 1 EUR = 0.828 GBP  $1 \, EUR = 0.852 \, GBP$ 

# GROSS DEBT AT 31 MARCH 2014

# Split by CURRENCY

(EUR million)	Total	EURO	USD	GBP	Others
Eurobond 2015	260	260			
Oranes	41	41			
Earn out / Buy out	354	31	76	41	206
Other debt*	135	1	78	(2)	58
Total gross debt	790	333	154	39	264
Cash & marketable securities**	(761)	(700)	517	(23)	(555)
Net debt (cash)	29	(367)	671	16	(291)

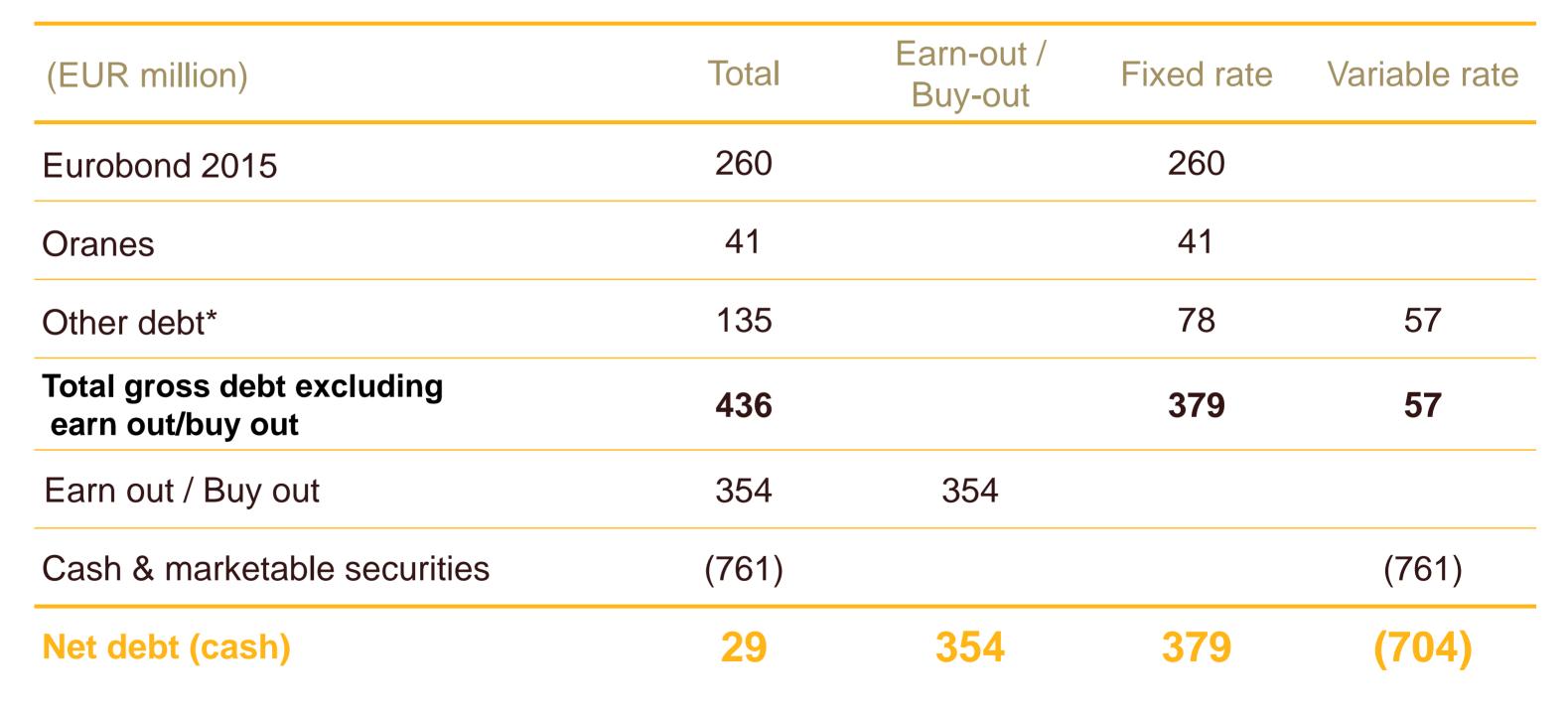
<sup>\*</sup> Including fair values of associated derivatives



<sup>\*\*</sup> After effect of currency swaps

# NET DEBT AT 31 MARCH 2014

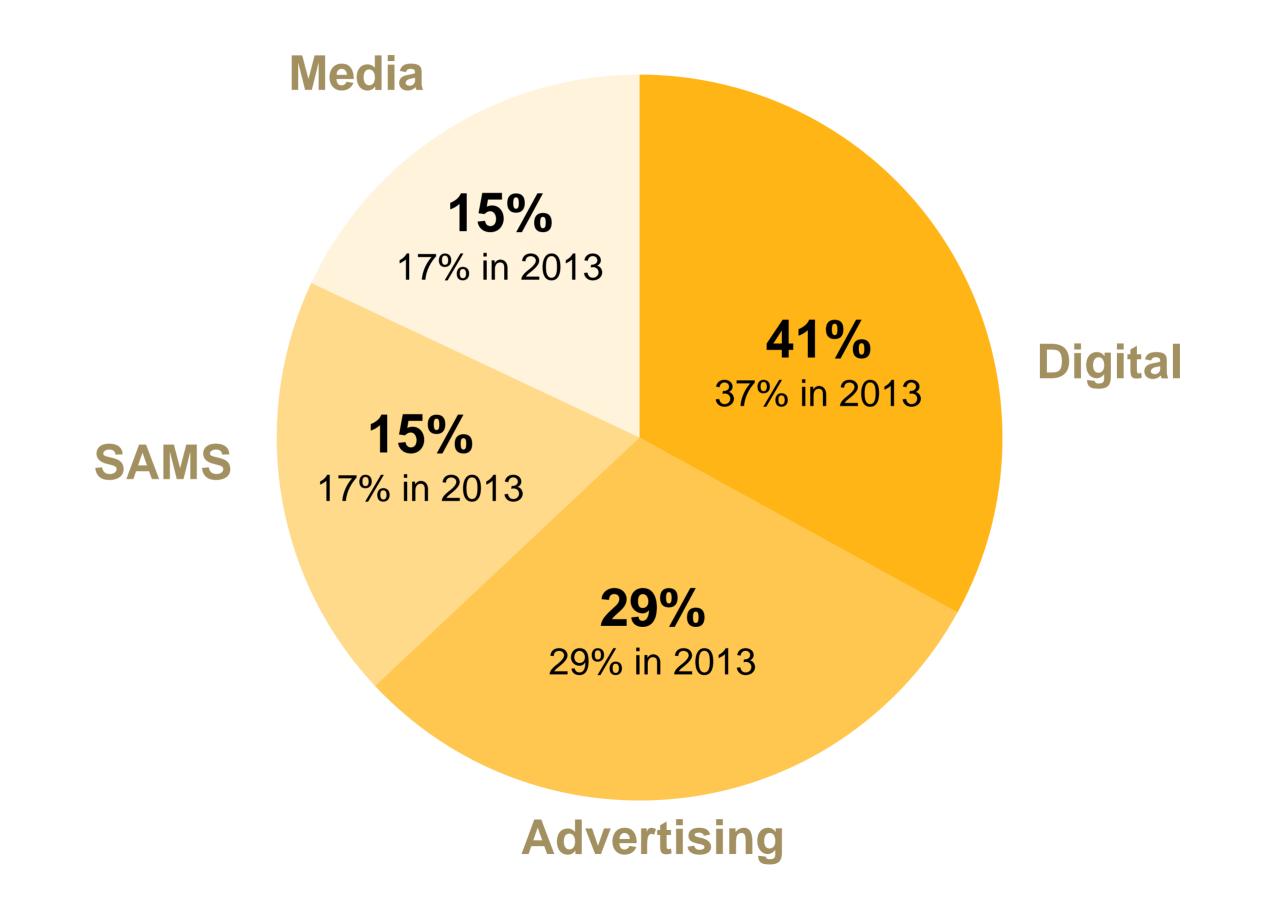
# Split by RATE



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<sup>\*</sup> Including fair values of associated derivatives

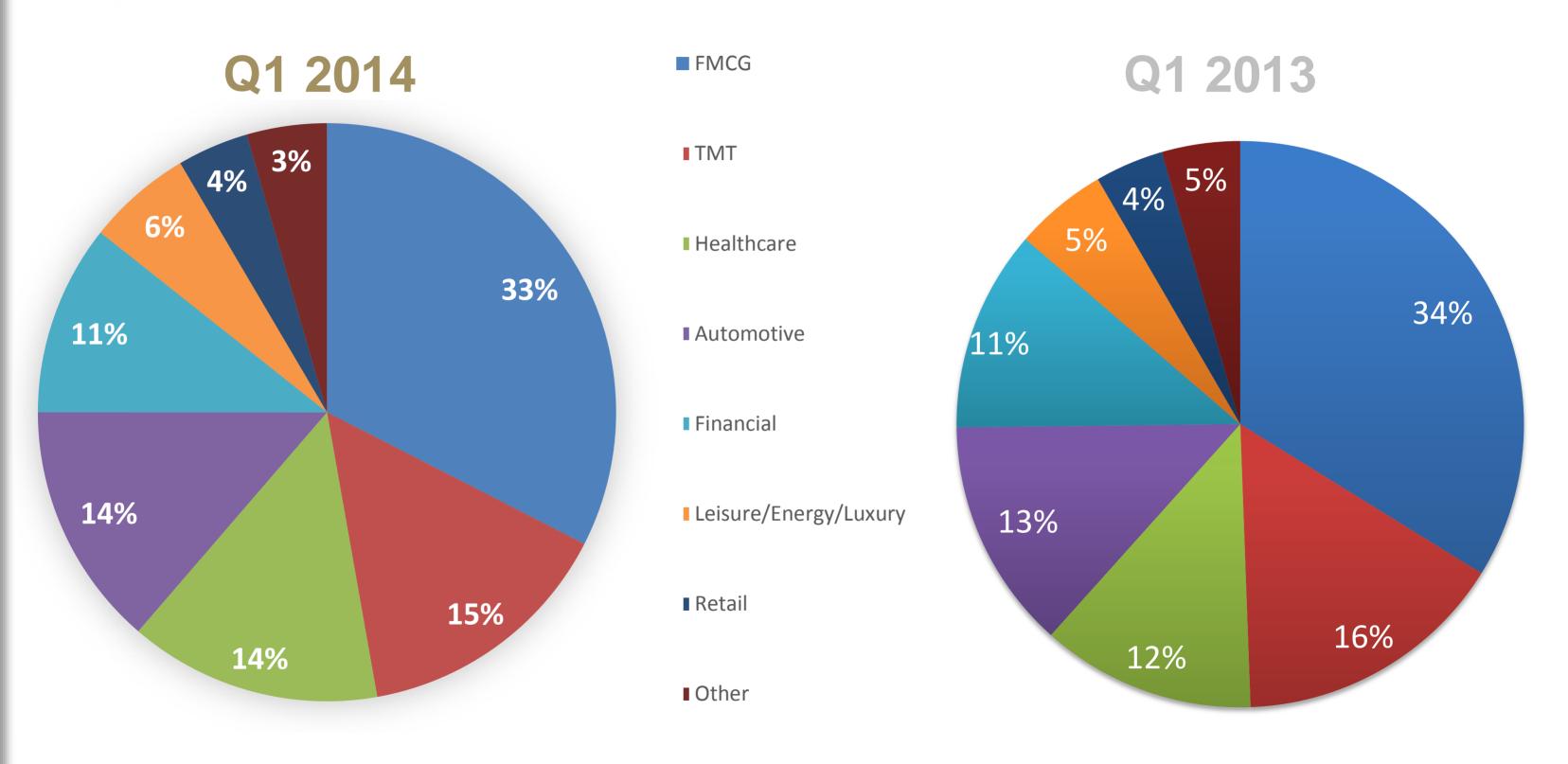
# Q1 2014 - REVENUE BY ACTIVITY

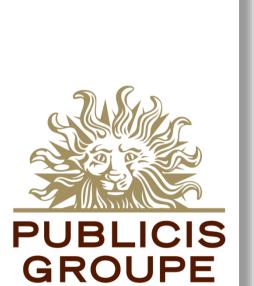




# REVENUE BY SECTOR







# **REVENUE BY GEOGRAPHY IN USD - 2014**

(USD million)	Q1 2014	Q1 2013	Var. 2014/2013
Europe (*)	649	584	+11.1%
North America	1,089	1,024	+6.3%
BRIC + MISSAT (**)	260	265	-1.9%
RoW	189	190	-0.5%
Total	2,187	2,063	+6.0%

2014: 1 USD = 0.730 EUR 2013: 1 USD = 0.758 EUR

<sup>\*</sup> Europe excluding Russia and Turkey

<sup>\*\*</sup> MISSAT includes Mexico, Indonesia, Singapore, South Africa, Turkey All entities translated into US dollars using the following average exchange rates:

# REVENUE BY GEOGRAPHY - Q1 2014 - Old split



(EUR million)	Q1 2014	Q1 2013	Q1 organic growth	Q1 2014 vs. Q1 2013
Europe	494	464	+2.5%	+6.5%
North America	795	776	+4.3%	+2.4%
Asia Pacific	177	183	+0.4%	-3.3%
Latin America	92	101	+5.0%	-8.9%
Middle East Africa	39	39	+1.6%	-
Total	1,597	1,563	+3.3%	+2.2%

# PUBLICIS GROUPE

# SAFE HARBOR STATEMENT

### FORWARD-LOOKING STATEMENTS

This communication contains forward-looking statements (including within the meaning of the Private Securities Litigation Reform Act of 1995) concerning Omnicom, Publicis, Publicis, Publicis Omnicom Group, the proposed transactions and other matters. These statements may discuss goals, intentions and expectations as to future plans, trends, events, results of operations or financial condition, or otherwise, based on current beliefs of the management of Omnicom and Publicis as well as assumptions made by, and information currently available to, such management. Forward-looking statements may be accompanied by words such as "aim," "anticipate," "believe," "plan," "could," "would," "should," "estimate," "expect," "forecast," "future," "quidance," "intend," "may," "will," "possible," "predict," "project" or similar words, phrases or expressions. These forward-looking statements are subject to various risks and uncertainties, many of which are outside the parties' control. Therefore, you should not place undue reliance on such statements. Factors that could cause actual results to differ materially from those in the forward-looking statements include failure to obtain applicable regulatory or shareholder approvals in a timely manner or otherwise; failure to satisfy other closing conditions to the proposed transactions; risks that the new businesses will not be integrated successfully or that the combined companies will not realize estimated cost savings, value of certain tax assets, synergies and growth or that such benefits may take longer to realize than expected; failure to realize anticipated benefits of the combined operations; risks relating to unanticipated costs of integration; losses on media purchases and production costs incurred on behalf of clients; reductions in client spending, a slowdown in client payments and changes in client communication requirements; failure to manage potential conflicts of interest between or among clients; unanticipated changes relating to competitive factors in the advertising and marketing industries; ability to hire and retain key personnel; ability to successfully integrate the companies' businesses; the potential impact of announcement or consummation of the proposed transactions on relationships with third parties, including clients, employees and competitors; ability to attract new clients and retain existing clients in the manner anticipated; reliance on and integration of information technology systems; changes in legislation or governmental regulations affecting the companies; international, national or local economic, social or political conditions that could adversely affect the companies or their clients; conditions in the credit markets; risks associated with assumptions the parties make in connection with the parties' critical accounting estimates and legal proceedings; and the parties' international operations, which are subject to the risks of currency fluctuations and foreign exchange controls. The foregoing list of factors is not exhaustive. You should carefully consider the foregoing factors and the other risks and uncertainties that affect the parties' businesses, including those described in Omnicom's Annual Report on Form 10-Q, Current Reports on Form 8-K and other documents filed from time to time with the Securities and Exchange Commission (the "SEC") and those described in Publicis's annual reports, registration documents filed from time to time with the French financial market regulator (Autorité des Marchés Financiers or "AMF"). Except as required under applicable law, the parties do not assume any obligation to update these forward-looking statements.

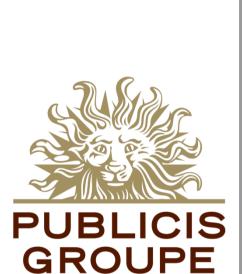
### NO OFFER OR SOLICITATION

This communication is not intended to and does not constitute an offer to sell or the solicitation of an offer to subscribe for or buy or an invitation to purchase or subscribe for any securities or the solicitation of any jurisdiction pursuant to the proposed transactions or otherwise, nor shall there be any sale, issuance or transfer of securities in any jurisdiction in contravention of applicable law. No offer of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act of 1933, as amended, and applicable European regulations. Subject to certain exceptions to be approved by the relevant regulators or certain facts to be ascertained, the public offer will not be made directly or indirectly, in or into any jurisdiction where to do so would constitute a violation of the laws of such jurisdiction, or by use of the mails or by any means or instrumentality (including without limitation, facsimile transmission, telephone and the internet) of interstate or foreign commerce, or any facility of a national securities exchange, of any such jurisdiction.

### IMPORTANT ADDITIONAL INFORMATION WILL BE FILED WITH THE SEC

Publicis Omnicom Group will file with the SEC a registration statement on Form S-4, which will include the proxy statement of Omnicom that also constitutes a prospectus of Publicis Omnicom Group (the "proxy statement/prospectus").

INVESTORS AND SHAREHOLDERS ARE URGED TO READ THE JOINT PROXY STATEMENT/PROSPECTUS, AND OTHER RELEVANT DOCUMENTS TO BE FILED WITH THE SEC, IN THEIR ENTIRETY CAREFULLY WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT OMNICOM, PUBLICIS, PUBLICIS OMNICOM GROUP, THE PROPOSED TRANSACTIONS AND RELATED MATTERS. Investors and shareholders will be able to obtain free copies of the proxy statement/prospectus and other documents filed with the SEC by the parties through the website maintained by the SEC at www.sec.gov. In addition, investors and shareholders will be able to obtain free copies of the proxy statement/prospectus and other documents filed with the SEC by the parties by contacting Corporate Secretary, Omnicom Group Inc., 437 Madison Avenue, New York, NY 10022, (212) 415-3600 (for documents filed with the SEC by Publicis or Publicis Omnicom Group).



# SAFE HARBOR STATEMENT

### IMPORTANT ADDITIONAL INFORMATION WILL BE MADE AVAILABLE IN AN AFM APPROVED PROSPECTUS

Publicis Omnicom Group will make publicly available a prospectus, approved by the Dutch financial markets regulator (Stichting Autoriteit Financiële Markten or "AFM"), with respect to the issuance of new shares as a result of the proposed transactions and their admission to trading on a regulated market in the European Union (including any supplement thereto, the "Admission Prospectus"). The Admission Prospectus will be passported by the AFM to the AMF with a view to the admission of Publicis Omnicom Group shares to listing on Euronext Paris. INVESTORS AND SHAREHOLDERS ARE URGED TO READ THE ADMISSION PROSPECTUS, AND OTHER RELEVANT DOCUMENTS, IN THEIR ENTIRETY CAREFULLY WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT PUBLICIS, OMNICOM, PUBLICIS OMNICOM GROUP, THE PROPOSED TRANSACTIONS AND RELATED MATTERS. Investors and shareholders will be able to obtain free copies of the Admission Prospectus from Publicis Omnicom Group on Publicis's website at www.publicisgroupe.com or by contacting Investor Relations, 133 avenue des Champs Elysées, 75008 Paris, France, +33 (0) 1 44 43 65 00.

### IMPORTANT ADDITIONAL INFORMATION FOR PUBLICIS SHAREHOLDERS

Publicis will prepare a report to be made available in connection with the Publicis meeting of shareholders called to approve the proposed transactions (the "Report"). INVESTORS AND SHAREHOLDERS ARE URGED TO READ THE REPORT, AND OTHER RELEVANT DOCUMENTS TO BE FILED WITH THE AMF, IN THEIR ENTIRETY CAREFULLY WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT PUBLICIS, OMNICOM, PUBLICIS OMNICOM GROUP, THE PROPOSED TRANSACTIONS AND RELATED MATTERS. Investors and shareholders will be able to obtain free copies of the Report from Publicis on its website at www.publicisgroupe.com or by contacting Investor Relations, 133 avenue des Champs Elysées, 75008 Paris, France, +33 (0) 1 44 43 65 00.

### NO EEA PROSPECTUS UNTIL ADMISSION PROSPECTUS

No prospectus is required under the European Economic Area Prospectus Directive 2003/71/EC, as amended and as transposed in Dutch and French law, and no such prospectus or document will be made available until the Admission Prospectus is made available.

### PARTICIPANTS IN THE SOLICITATION

Omnicom, Publicis and Publicis Omnicom Group and their respective directors and executive officers may be deemed to be participants in the solicitation of proxies from the shareholders of Omnicom in respect of the proposed transactions contemplated by the proxy statement/prospectus. Information regarding the persons who are, under the rules of the SEC, participants in the solicitation of the shareholders of Omnicom in connection with the proposed transactions, including a description of their direct or indirect interests, by security holdings or otherwise, will be set forth in the proxy statement/prospectus when it is filed with the SEC. Information regarding Omnicom's directors and executive officers is contained in Omnicom's Annual Report on Form 10-K for the year ended December 31, 2013 and its Proxy Statement on Schedule 14A, dated April 10, 2014, which are filed with the SEC.