

PUBLICIS GROUPE S.A.

# PRESS RELEASE

### Dentsu and Publicis Groupe SA to Jointly Form New International Sports Marketing Company

**December 18, 2002–** Dentsu Inc. announced today that it has reached a basic agreement with Publicis Groupe SA, with which it has a financial and strategic alliance, to form and international sports marketing company in January 2003 to jointly carry out sports marketing activities on a global scale.

The new company is to be called **iSe** (International Sports and Entertainment). It plans to use the sports related content owned by Dentsu as a nucleus for the development of rights business, and will also develop new sports marketing rights, and carry out various operations and consulting activities pertaining to sports events. The new company will be capitalized at 10 million euros, with Dentsu and Publicis Groupe SA each contributing 45% and Sports Mondial Inc. the remaining 10%.

This new company will be the first joint enterprise to be undertaken by Dentsu and Publicis Groupe since the establishment of the alliance between them.

It will open the way for Dentsu to carry out sports marketing activities on a worldwide scale, and represents the full-scale entry of Publicis Groupe into the field of sports marketing. The two companies will also cooperate to promote the activities of the new company, for the global interest of their clients, with Dentsu contributing its comprehensive sports marketing business expertise, while Publicis Groupe SA will provide its network facilities that is has developed in Europe and the Americas.

**iSe** will be based in Switzerland. The management will be headed by Haruyuki Takahashi –Chairman–, Bertrand Siguier –Vice-Chairman–, and George Taylor –CEO.



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Joseph S. Blatter, President of FIFA, said "Dentsu has been working very closely with FIFA during the past years. Its co-operation with our marketing arm, FIFA Marketing AG, has been exemplary and has played a major role in assuring the commercial success of the 2002 FIFA World Cup Korea/Japan<sup>TM</sup>. By joining forces with Publicis Groupe SA, Dentsu will now establish a sports marketing company, **iSe**, that will extend its expertise and experience to other sports and Federations. We wish **iSe** the best of success."

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**Publicis Groupe SA** (Euronext Paris : 13057, NYSE : PUB) is the world's fourth largest communications group, according to AdAge's ranking of April, 2002m as well as world leader in media counsel and buying, according to RECMA's ranking of June, 2002. Its activities span 109 countries on six continents.

Groupe activities cover advertising, marketing services, media counsel and buying, media sales and specialized communications. These include public relations, corporate and financial communications, ethnic and healthcare communications.

Publicis Groupe SA's services are offered through three autonomous global advertising networks : Publicis Worldwide, Saatchi & Saatchi Worldwide, and Leo Burnett Worldwide, as well as through its two multi-hub networks Fallon Worldwide and Bartle Bogle Hegarty, 49%-owned, and two global brands in media counsel and buying, Zenith Optimedia Group and Starcom MediaVest Group.

Publicis created an innovative communication concept called the 'Holistic Difference' which has provided clients with new impact for their campaigns by taking into account their evolving needs in the context of changing target audiences.

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#### Profile of the New Company : iSe

Company Name: **iSe** (International Sports and Entertainment) To be Founded: January 2003 Head Office: Switzerland Chairman: Haruyuki Takahashi (*Executive Officer, Dentsu Inc.*) Vice-Chairman: Bertrand Siguier (*Member of the Executive Management Board Publicis Groupe SA, and Executive Vice-President Publicis Worldwide*) CEO: George Taylor (*President, Sports Mondial Inc.*)

#### Dentsu Inc.

Company Name: Dentsu Inc. Founded: 1901 Head Office: Tokyo President: Tateo Mataki Number of Dentsu Group Employees: 14,209 (as of September, 2002) Overseas Network: 59 subsidiaries in 18 countries (as of June 30, 2002) Consolidated Gross Profit: 293.9 billion yen (fiscal year ended March 2002)

#### **Publicis Groupe SA**

Company Name: Publicis Groupe SA Founded: 1926 Head Office: Paris Chairman & CEO: Maurice Lévy Number of Employees: 37,000 Number of Offices: 229 cities in 109 countries Consolidated Revenues: 2.434 billion euros (Fiscal 2001, excl. Bcom3)

#### **Sports Mondial Inc.**

Company Name: Sports Mondial Inc. Founded: 1981 Head Office: New York CEO: George Taylor Main Business: Sports marketing and consulting for global sponsors